

Professional Biography



Concerto Networks® Professional Biography
Jeff Beinhaur, Central Pennsylvania Area Developer
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Jeff Beinhaur joined Concerto Networks® in August 2004 as a franchise owner and Area Developer in central Pennsylvania. He brings more than 25 years of Information Technology (IT) experience and 14 years of small business ownership experience to his position with the company.

Jeff first learned of Concerto Networks from a friend who knew he was ready for a career change. He was initially attracted to Concerto Networks because he was already proficient in IT and experienced in running a small business. Some diligent research into the company and several conversations with the executive team convinced Jeff that a franchise business might be the right career move for him. Like anyone considering a major investment, Jeff had some initial concerns, but he was constantly impressed and reassured as he learned more about Concerto Networks. Having been through business ownership alone, he was particularly interested in becoming part of a nationwide team of professionals with support from the corporate office behind him at all times. Jeff knew this would give him more time and freedom to focus on servicing his clients, helping them run their own businesses. Jeff began operations of his Concerto Networks franchise in September 2004, after completing training at Concerto Networks headquarters in San Diego, California.

Prior to coming on board with Concerto Networks, Jeff spent eight years as Deputy Project Manager and Senior Analyst for the Washington DC Women, Infants and Children and Commodity Supplemental Food Programs (WIC & CSFP). In this capacity he was responsible for all client contact and relations as well as overall coordination of system efforts. He was also responsible for analysis, design, programming and production support and various PC interfaces. He provided all mainframe support for the Georgia WIC system since July 2003. Before this, he worked as an Independent Consultant providing IT support for several companies, including a Book Of The Month Club, Pennsylvania Blue Shield, Boscov's Department Stores and Weis Markets. He also worked as the Director of Client Services and Systems Engineer for Computer Resource Associates, Inc. and as an Operations Analyst and Programmer for True Temper Corporation. In addition to his professional technology experience, Jeff is also the Director of Competition Services at Ski Roundtop in Lewisberry, Pennsylvania. He is a certified member of both the Professional Ski Instructors of America and the United States Ski Coaches Association. He currently runs very successful race programs and competition services and is a staff trainer for fellow ski instructors. He has worked with Olympic gold medalist Diann Roffe. Jeff earned a degree in Data Processing from Harrisburg Area Community College.

About Concerto Networks®

Concerto Networks, Inc. is a national franchise business providing professional, consistent-quality computer and Information Technology (IT) solutions to small- and medium-sized businesses (SMBs), serving a critical function for this rapidly growing market. Concerto Networks goes beyond simple troubleshooting and repair, providing the same holistic approach to IT support and management enjoyed by large companies, while offering significant savings and value to SMBs. The company's model is to build a national business technology solutions network with the expertise, processes, systems and support necessary to provide superlative service to SMBs. Franchises are independently owned and operated by experienced professionals equipped with the latest diagnostic hardware and software for providing on-site service.