

Professional Biography



Concerto Networks® Professional Biography

Gary Gray

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Gary Gray joined Concerto Networks® in September 2005 as a franchise owner in Houston, TX. He brings more than 15 years of Information Technology (IT), entrepreneurial and leadership experience to his position with the company.

Gary first learned about Concerto Networks through his research of technology franchise opportunities in Entrepreneur Magazine. Concerto Networks was a fit for Gary as he was already serving the needs of small businesses through his own IT consulting company but knew he wanted to be able to offer his business and his clients more. The franchise opportunity would allow him to not only utilize his multitude of technology certifications as well as his management and business skills, it meant he did not have to do it alone, would have ongoing support and would benefit from the growing nationwide brand. He took a closer look at the comprehensive solutions offered by Concerto Networks franchisees, and the expanding market of small- and medium-sized business in need of reliable and professional technology help. The unique business model presented by Concerto Networks and the wide-open opportunity to answer an unmet need convinced Gary this was not something he could ignore. After discussions with company executives, Gary was impressed with the Concerto Networks team and ready to get started. Gary began operations of his Concerto Networks franchise in September 2005 after completing training at Concerto Networks headquarters in Downtown San Diego.

Prior to coming on board with Concerto Networks, Gary spent 2 years as the owner and operator of his own IT consulting company to small businesses, Northwest Networks. Prior to this he was a Field Engineer for the Tomball Independent School District of Tomball, TX. In this role he was the primary source of every technology need from desktop support to network administration for the district's staff of over 1100 members and 8000 students spanning 14 campuses and facilities. Gary's experience also includes IT, network and systems management for such companies as BMC Software, Northrop Grumman, Semio Corporation and Kivera Inc. in the Bay Area of California. In his roles at these organizations Gary provided hands-on IT support, managed accounts with key partners and suppliers, managed technology teams under his supervision, collaborated with quality assurance and assumed leadership roles in key projects. Gary spent 6 years as a Submarine Sonar Technician and 7 years as an Acoustic Intelligence Analyst for the United States Navy. Gary is a Microsoft Certified Systems Engineer (MCSE), is CompTIA Network+ and A+ Certified, is Unix Systems Management and Administration certified and holds an HP professional certification in Desktops, Workstations and Thin Clients. Gary is pursuing a Bachelor of Science degree in IT Network Management from the Western Governors University.

About Concerto Networks®

Concerto Networks, Inc. is a national franchise business providing professional, consistent-quality computer and Information Technology (IT) solutions to small- and medium-sized businesses (SMBs), serving a critical function for this rapidly growing market. Concerto Networks goes beyond simple troubleshooting and repair, providing the same holistic approach to IT support and management enjoyed by large companies, while offering significant savings and value to SMBs. The company's model is to build a national business technology solutions network with the expertise, processes, systems and support necessary to provide superlative service to SMBs. Franchises are independently owned and operated by experienced professionals equipped with the latest diagnostic hardware and software for providing on-site service.