



Welcome to the Simple Office™

News Release

For Immediate Release

December 8, 2006

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MARYLAND ENTREPRENEUR BECOMES TECHNOLOGY SOLUTIONS FRANCHISE OWNER

Concerto Networks® Announces First Franchise Owner to Offer Technology Support In Maryland

December 8, 2006– Columbia, MD -- Concerto Networks announced today its newest franchise owner, Mitchell Glassman, is operating the first Concerto Networks Business Technology Solutions Franchise to operate within Maryland. Concerto Networks provides complete business technology solutions and consulting to small- and medium-sized businesses (SMBs). Glassman brings more than 20 years of Information Technology (IT), entrepreneurial and leadership experience to his new post with Concerto Networks. As part of his new venture, Glassman has also joined the Networking Referral Group (NRG), a business to business networking organization.

Each Concerto Networks franchise is positioned to act as an outsourced Information Technology (IT) director, offering services that include initial needs assessments, purchasing guidance, installation, and maintenance of complete office technology systems. Because each client has unique needs, the technology can consist of any combination of business systems, wired and wireless communications and networking, computer hardware and software, Internet and Web hosting solutions and more.

"I am excited to have joined a franchise that not only has great ideas," said Glassman "but one that is actually putting those great ideas into practice in a way that will help me to both grow my business and offer more value to my clients. "

The small- to medium-size business (SMB) market has grown dramatically in the past few years, now accounting for 99.8% of all employer firms in the U.S. (U.S. SBA 2003). These companies increasingly depend on advanced technology, as evidenced by the growth in spending on Information Technology (IT). SMB spending on IT represented 44 percent of all IT spending in the United States for 2004 and is predicted to continue to increase (Forrester Research 2005). Total IT spending in the U.S. continues to be a multi-billion dollar industry. This has fueled the explosive demand for consistent-quality, branded technology support meeting the highest corporate standards formerly seen only in large companies, but at a price that smaller firms can afford. Concerto Networks is answering this need with its international franchise network of business technology professionals.

"Mitchell Glassman possesses the professionalism and talent necessary to deliver Concerto Networks' quality business solutions," said Raymond Hivoral, Founder and CEO of Concerto Networks. "I am pleased to award him with the first franchise license to provide service in Maryland."

Mitchell is already helping businesses in his area immediately after completing training at Concerto Networks University™ in September. His Grand Opening will take place with a Ribbon Cutting Ceremony at the NRG Summit and Tradeshow on December 8, 2006 at the Columbia Hilton in Columbia, Maryland. Mitchell will also proudly sponsor the NRG Summit.

For more information on Concerto Networks or to schedule your free initial survey visit www.concertonetworks.com or call 1-866-ITCONCERTO (866.482.6623). For more information on NRG please visit www.NetworkReferralGroup.com or call 435-756-9656.

About Concerto Networks®

Concerto Networks, Inc. is an international franchise business providing professional, consistent-quality computer and Information Technology (IT) solutions to small- and medium-sized businesses (SMBs), serving a critical function for this rapidly growing market. Concerto Networks goes beyond simple troubleshooting and repair, providing the same holistic approach to IT support and management enjoyed by large companies, while offering significant savings and value to SMBs. The company's model is to build an international business technology solutions network with the expertise, processes, systems and support necessary to provide superlative service to SMBs. Franchises are independently owned and operated by experienced professionals equipped with the latest diagnostic hardware and software for providing on-site service.