

News Release

For Immediate Release

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BUSINESS AND TECHNOLOGY LEGAL EXPERT IS APPOINTED TO THE BOARD OF DIRECTORS AT CONCERTO NETWORKS®

SAN DIEGO, CA – January 11, 2004—Concerto Networks®, a national franchise company that provides complete business technology solutions for small- and medium-sized businesses (SMBs), has appointed William Eigner, Partner and member of the business and technology team at Procopio, Cory, Hargreaves & Savitch LLP Law Firm in San Diego, to a position on its Board of Directors. Concerto Networks originally recruited Eigner in November 2003 to serve on its Board of Advisors.

“In just about a year on Concerto Networks’ Board of Advisors, I have watched the company grow from a business plan to more than 30 franchises, with many more on the way,” said Eigner. “Small- and medium-sized businesses are desperate for reliable and ethical information technology help, and Concerto Networks’ franchisees are doing a great job of fulfilling their needs. In fact, I am a client of Concerto Networks myself. I am pleased to serve as a board member for such an upstanding and professional company.”

Eigner brings more than 17 years of corporate and technology legal experience to his new position on the Board of Directors. As Partner at Procopio, he specializes in venture capital, corporate governance and mergers and acquisitions. Eigner also has expertise in competitive business practices, intellectual property protection, securities, business financing and operations, and corporate and business transactions related to telecommunications, electronic commerce, biotechnology and energy. His extensive experience also includes contracts, regulatory issues and government relations.

“Bill has offered Concerto Networks exceptional counsel and insight, legal and otherwise, throughout his time on the Board of Advisors,” said Raymond Hivoral, Founder and CEO of Concerto Networks. “His guidance and expertise has helped the company overcome many of the typical challenges faced in the start-up phase of a business. Concerto Networks is fortunate to benefit from Bill’s vast expertise. It is a privilege to welcome him to the Board of Directors.”

Eigner serves on the Boards of Advisors for QuantumThink Group, Inc. (QThink), a San Diego based integrated circuit design firm, SkyRiver Communications, Inc, a high-speed wireless broadband carrier, and Mobile DataComm, a wireless data marketer. He is also a director of the San Diego Regional Chamber of Commerce and a member of the Chamber’s Energy and Public Policy committees. He is a member of the San Diego Venture Group and the San Diego Telecom Council, where he serves as chairman of the Telecom Council’s Policy Committee. He served as a United States Supreme Court Judicial Intern in 1981. Eigner earned a Bachelor’s degree from Stanford University in 1981 and a Law degree from the University of Virginia School of Law in 1986.

For more information about Concerto Networks, visit www.concertonetworks.com. To schedule your free on-site consultation call 1-866-IT-CONCERTO (1-866-482-6623). For franchise opportunities call 1-866-551-4007.

About Concerto Networks®

Concerto Networks, Inc. is a national franchise business providing professional, consistent-quality computer and Information Technology (IT) solutions to small- and medium-sized businesses (SMBs), serving a critical function for this rapidly growing market. Concerto Networks goes beyond simple troubleshooting and repair, providing the same holistic approach to IT support and management enjoyed by large companies, while offering significant savings and value to SMBs. The company's model is to build a national business technology solutions network with the expertise, processes, systems and support necessary to provide superlative service to SMBs. Franchises are independently owned and operated by experienced professionals equipped with the latest diagnostic hardware and software for providing on-site service.